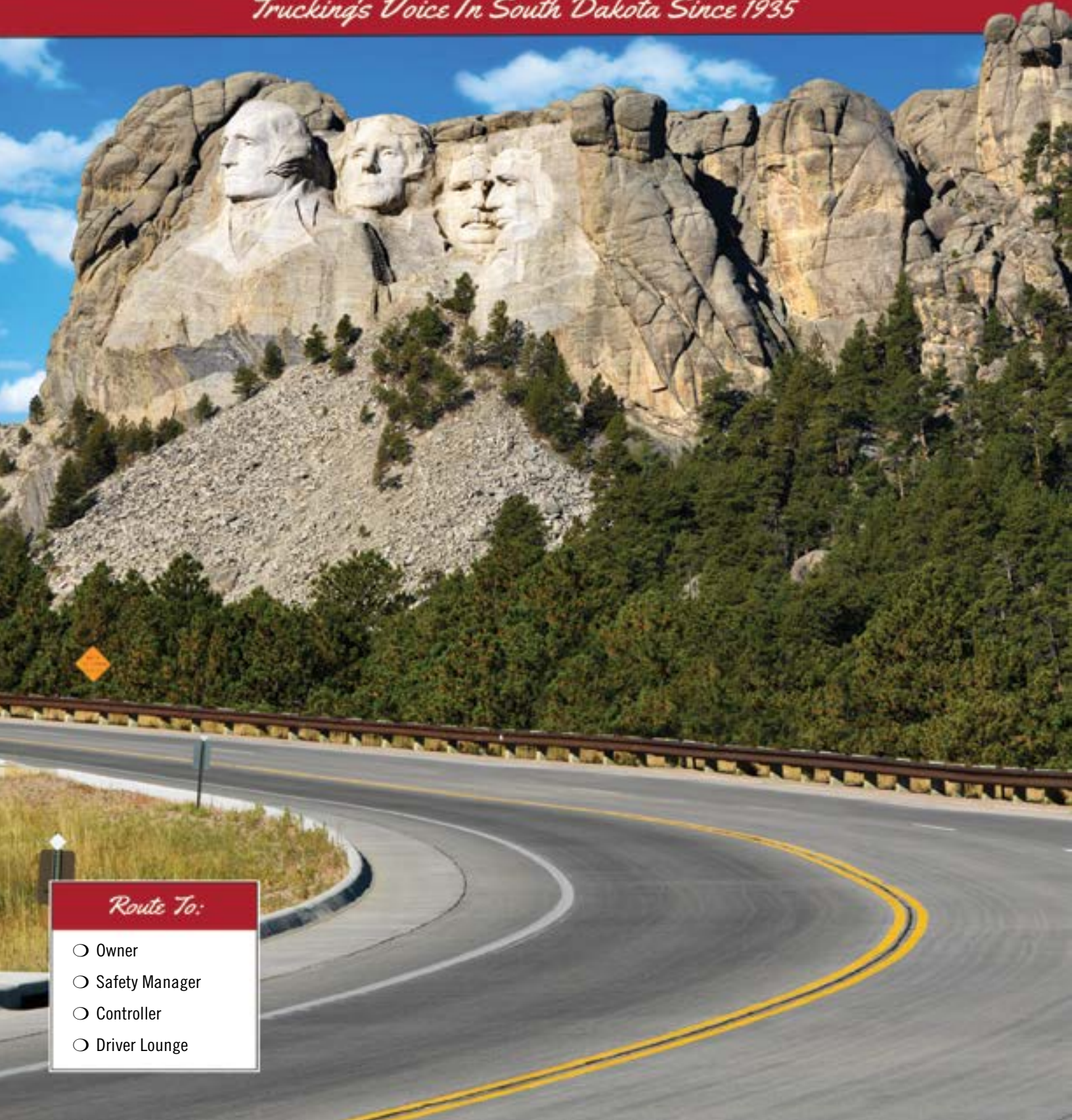


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MARCH 2022

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- To enroll as a Goodyear Preferred Fleet customer, contact your local Goodyear Commercial dealer.

South Dakota TRUCKING NEWS



MARCH 2022

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The SD Truck Driving Championships Are Scheduled for May 14, 2022

- How thorough is your Pre-Trip Inspection?
- How good are your Driving Skills?
- How much do you Know about the Industry?



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CHAIRMAN'S MESSAGE

As I ply my trade on this nation's roads, I have plenty of time to think. This is Spring, not Thanksgiving time, but I am grateful for so many things.

One being this nation's infrastructure. There have been many improvements - namely the Minnesota exit ramp on westbound 494 onto 169, the Iowa exit ramp

on eastbound 80 onto 29 and the Arizona beltways of 101, 202 and 303. So I am grateful to civil engineers and construction crews. However, don't get me started on interstates that are now toll roads!

As a follow up to my quandary of replacing my '14 Pete or overhauling it, I chose to overhaul it. I am grateful for the technical expertise and hard work of my local diesel "mechanic."

I am grateful to our SDTA President Myron Rau. He has propelled and guided our Association into the well-respected reputation it enjoys today. I urge you to attend a retirement gathering in Myron's honor on Friday, March 18th, 2-4 PM in the Association office. If you can't attend to congratulate him personally, make every effort to do so with a call, text, or an email.

Senator Rounds is working on a bill to exempt certain agricultural employees from the federally mandated ELD training and has reached out to SDTA for our input. The bill would exempt ag, county and state government and tribal drivers from the ELDT. The bill is quite appropriate in South Dakota, as well as other rural states. For more info, contact Senator Rounds' office, myself or our Executive Director Christine Erickson.

Fuel prices are skyrocketing with no end in sight. As you absorb the additional cost to your bottom line, my hope is that the increased freight rates that you must charge will help. After all, the shippers can't herd the cattle down the road, "sluice" the liquids to their destination, or carry the heavy freight on their backs.

Happy Spring to you and yours.

A handwritten signature in cursive script that reads "Jerry Ollerich".

Jerry Ollerich, SDTA Chairman
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Christine's Corner

As the weather has turned a corner towards a little more sunshine, I am hopeful that it stays. Nothing beats the sun shining and the windows open.

As you all know, the 2022 Legislative session recently wrapped up with little fanfare for the trucking industry. We have been extremely fortunate to have a supportive Legislature. If we can point to something good with Covid, it has been the increased support for the trucking industry. I spent the session reconnecting with many of the people that I served with 10 years ago when I was in the house, from Legislators, Lobbyists and many within the administration. At times it felt like a family reunion, getting to see so many of these old friends. Often times, I had to remind myself to put my lobbyist hat on and remove that elected official hat. While it was fairly easy to do, it also created many instant relationships in my new role with SDTA.

Now, that doesn't go without saying that it was recently reported by Bob Mercer, "This is perhaps the deepest and widest Republican split, both within a chamber and between the Legislature and the governor, since Republican Frank Farrar was governor in 1970." I share this as in past years our association has not participated in using PAC dollars during Legislative primaries. This may be the year we consider doing so.

I have appreciated getting to know so many of you over the last couple of months. I will be hitting the road over the next few months, sprinkling my time between both associations to see your operations, learn about the industry, and meet your staff. Please reach out anytime.

Onward!

Christine M. Erickson
President

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MARCH 2022 DRIVER OF THE MONTH



Clayton Hatle, professional truck driver for Johnson Feed, Inc, Canton, SD, was selected as the March 2022 Driver of the Month by the South Dakota Safety Management Council.

Clayton has been a professional truck driver for the past 21 years, with the last 12 years logged for Johnson Feed, Inc. He has nearly 3 million miles in his career.

Clayton has been a repeat competitor at the SD Truck Driving Championships. He placed second place in 2012 in the 5-Axle Class, first place in 2013 in the Sleeper Class and first place in 2017 in the Sleeper Class. He competed at the National Truck Driving Championships in 2013 and 2017.

Clayton's commitment to safety is unequalled. His dedication to Johnson Feed, Inc. and the industry as a whole is impeccable.

Clayton and his wife Faith reside in Harrisburg, SD.

The South Dakota Trucking Association joins the Safety Management Council in congratulating Clayton Hatle for being selected as the March 2022 Driver of the Month.

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KEYNOTE SPEAKERS



David Heller
Truckload Carriers
Association
Vice President of
Government Affairs



Sgt. Eric Pfeiffer
Nebraska
State Patrol



Sgt. Matt Koll
South Dakota
Highway Patrol



Sgt. Jay Kirkpatrick
Iowa Motor Vehicle
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FOOD, FUN, AND ENTERTAINMENT!

Expect fine food from the Marriott Conference Center and a beautiful riverside view to boot. Thursday night, April 7, we'll have a reception, dinner and entertainment. Our focus is to help Truckers Final Mile, an organization that reunites truck drivers and their family in times of crisis with travel, lodging and transportation.



Add-On Workshop!

The NTA will bring Dr. Bill Kamasky to cover the Mongoose Method which seeks to acknowledge jurors' instinctive and emotional responses to gain better results. Learn to combat the "Reptile Theory" which plaintiff attorneys have used to punish the industry for years. This pre-litigation training will help to identify legal trends and traps to avoid when faced with a lawsuit.

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South Dakota Trucking Association

UNDER THE DOME

Notes from the Legislative Session by
Myron Rau, President and Christine Erickson, Executive Director
South Dakota Trucking Association



***Bills that reached final disposition

For further and more detailed information about any of these Bills or other Bills, go to the website: sdlegislature.gov

HOUSE BILLS

***Bill #: 1003 Title: Update references to certain federal motor carrier regulations.

SDTA Position: Support

Bill Status: Passed House Transportation Committee, Passed House Floor, Passed Senate Transportation Committee, Passed Senate Floor, Sent to Governor, Signed by Governor

***Bill #: 1008 Title: Provide a cause of action for certain employees that are required to receive a vaccination as a condition of employment and to declare an emergency.

SDTA Position: Oppose

Bill Status: Killed in House Judiciary Committee

Bill #: 1031 Title: Make an appropriation to the Board of Technical Education to construct an advanced manufacturing laboratory space and classrooms on the campus of Lake Area Technical College and to declare an emergency.

SDTA Position: Support

Bill Status: Passed House Appropriations Committee, Passed House Floor, Passed Senate Appropriations Committee, Passed Senate Floor, Sent to Governor

Bill #: 1032 Title: Make an appropriation to the Board of Technical Education to construct an agriculture and diesel power laboratory and multi-purpose space on the campus of Mitchell Technical College and to declare an emergency.

SDTA Position: Support

Bill Status: Passed House Appropriations Committee, Passed House Floor, Passed Senate Appropriations Committee, Passed Senate Floor, Sent to Governor

***Bill #: 1042 Title: Provide for permanent daylight savings time when permissible under federal law.

SDTA Position: Watch

Bill Status: Killed in House Commerce and Energy Committee

***Bill #: 1082 Title: Revise the motor vehicle excise tax on vehicles leased for more than twenty-eight days to include certain off-road vehicles.

SDTA Position: Support

Bill Status: Passed House Taxation Committee, Passed House Floor, Passed Senate Taxation Committee, Passed Senate Floor, Sent to Governor, Signed by Governor

Bill #: 1084 Title: Provide for the regulation of motorized foot scooters.

SDTA Position: Watch

Bill Status: Passed House Local Government Committee, Passed House Floor, Passed Senate Transportation Committee, Sent to Governor

***Bill #: 1093 Title: Increase the annual fee for certain electric motor vehicles.

SDTA Position: Watch

Bill Status: Killed in House Commerce and Energy Committee

(continued on page 15)

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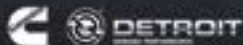
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UNDER THE DOME

Continued...

***Bill #: 1116 Title: Modify the date for the state's presidential primary elections.

SDTA Position: Watch

Bill Status: Passed House State Affairs Committee, Passed House Floor, Killed in Senate State Affairs Committee

***Bill #: 1231 Title: Revise the penalty for driving without a license.

SDTA Position: Watch

Bill Status: Killed in House Judiciary Committee

***Bill #: 1256 Title: Establish employees' exemptions from employer-imposed COVID-19 vaccine requirements.

SDTA Position: Watch

Bill Status: Withdrawn by Prime Sponsor

***Bill #: 1258 Title: Prohibit obtaining an individual's COVID-19 vaccination status without the consent of the individual.

SDTA Position: Watch

Bill Status: Passed House State Affairs Committee, Passed House Floor, Killed in Senate Health and Human Services Committee

***Bill #: 1262 Title: Prohibit discrimination based on a person's vaccination status or possession of an immunity passport and to declare an emergency.

SDTA Position: Watch

Bill Status: Withdrawn by Prime Sponsor

SENATE BILLS

***Bill #: 17 Title: Revise provisions regarding cost reimbursement associated with medical cannabis.

SDTA Position: Support

Bill Status: Passed Senate Health and Human Services Committee, Passed Senate Floor, Passed House Commerce and Energy Committee, Passed House Floor, Sent to Governor, Signed by Governor

***Bill #: 28 Title: Disqualify for life any person from driving a commercial vehicle who is convicted of a felony offense involving human trafficking.

SDTA Position: Support

Bill Status: Passed Senate Transportation Committee, Passed Senate Floor, Passed House Transportation Committee, Passed House Floor, Sent to Governor, Signed by Governor

***Bill #: 70

Title: Modify the amount of time to report an injury for workers' compensation.

SDTA Position: Oppose

Bill Status: Killed in Senate Commerce and Energy Committee

***Bill #: 74 Title: Revise provisions regarding out-of-service motor carrier violations.

SDTA Position: Support

Bill Status: Passed Senate Transportation Committee, Passed Senate Floor, Passed House Transportation Committee, Passed House Floor, Sent to Governor, Signed by Governor

***Bill #: 166 Title: Reduce the rate of gross receipts tax on certain food.

SDTA Position: Watch

Bill Status: Killed in Senate Taxation Committee

***Bill #: 176 Title: Revise provisions regarding self-propelled agriculture units.

SDTA Position: Support

Bill Status: Passed Senate Transportation Committee, Passed Senate Floor, Passed House Transportation Committee, Passed House Floor, Sent to Governor, Signed by Governor

***Bill #: 191 Title: Revise certain provisions regarding motor vehicle license plates.

SDTA Position: Watch

Bill Status: Killed in Senate Transportation Committee



Best Wishes Myron, as you begin a new chapter in your life entitled – “Retirement.” It has been an honor and privilege to work alongside of you during these past twenty plus years.

Anyone can be a boss, but it takes someone special to be a leader. You have listened to us, encouraged us, and given us direction. Your ideas, perspectives and your guidance have inspired us not just as a boss, but as a mentor and a friend.

We will always remember you saying “you always want to leave a place better than how you found it.” This holds true for both the Auto and Trucking Associations. You have brought countless new members to our associations through your willingness to listen and your knowledge of the rules and regulations of the Auto and Trucking Industries. Thank you for being you! You have set a great example for all of us. Many problems can be solved over a cup of coffee – just remember, our coffee pot is always on.

We will miss you!

Your staff,

Sam Michelle Jay Patty



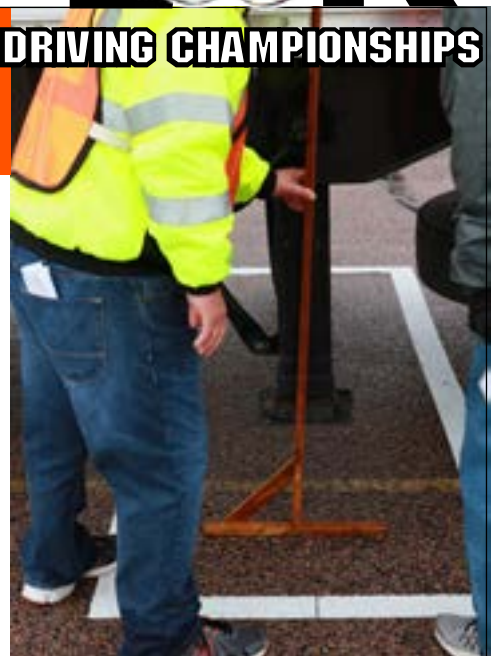
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New ATRI Study Evaluated Carrier Strategies For Responding To Rising Insurance Costs



The American Transportation Research Institute (ATRI) has released a new report analyzing the impact that rising costs of insurance has on the trucking industry. The report assesses immediate and longer-term impacts that rising insurance costs have on carrier financial conditions, safety technology investments, and crash outcomes as well as strategies used by carriers to manage escalating insurance costs.

The study found that carrier strategies included decreasing insurance coverage levels, raising deductibles and/or Self-Insurance Retention (SIR)

levels, and decreasing investments in other cost centers. Despite this increased liability exposure, out-of-pocket incident costs and carrier crash involvement remained stable or decreased among a majority of respondents.

Despite reductions in insurance coverage, rising deductibles and improved safety, almost all motor carriers experienced substantial increases in insurance costs from 2018 to 2020, according to ATRI. Premiums increased across all fleet sizes and sectors, with small fleets paying more than three times as much as very large fleets on a per-mile basis.

A third of the respondents reported cutting wages or bonuses due to rising insurance costs, and 22% cut investments in equipment and technology—potentially creating future safety and driver shortage concerns. However, in the short-term, crash data confirms that carriers that raised deductibles or reduced insurance coverage were generally incentivized to reduce crashes in the subsequent year.

Finally, the research describes a process for calculating the “Total Cost of Risk” in order to evaluate the full scale and impact of rising insurance costs on a carrier’s long-term safety and financial viability, including safety investments in drivers, programs and technologies.

“ATRI’s study corroborates the Triple-I’s research on rising insurance costs and social inflation – that increased litigation and other factors dramatically raise insurers’ claim payouts,” noted Dale Porfilio, Chief Insurance Officer of the Insurance Information Institute. “External factors that go well beyond carrier safety force commercial trucking insurance costs to increase, which then requires carriers to redesign their business strategies. The higher premiums ultimately tend to be passed along to consumers in the form of higher prices for goods and services.”

A detailed copy of the report can be found below on [ATRI's website](https://truckingresearch.org/2022/02/17/the-impact-of-rising-insurance-costs-on-the-trucking-industry/).

(<https://truckingresearch.org/2022/02/17/the-impact-of-rising-insurance-costs-on-the-trucking-industry/>)

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FMCSA ANNOUNCED EXTENSIONS OF SOME COVID-19 EMERGENCY WAIVERS AND DECLARATIONS

Emergency Declaration

FMCSA's Emergency Declaration that was set to expire on February 28th has been extended until May 31, 2022.

The declaration extended yesterday is limited to the transportation of:

1. Livestock and livestock feed;
2. Medical supplies and equipment related to the testing, diagnosis, and treatment of COVID-19;
3. Vaccines, constituent products, and medical supplies and equipment, including ancillary supplies/kits for the administration of vaccines, related to the prevention of COVID-19;
4. Supplies and equipment necessary for community safety, sanitation, and prevention of community transmission of COVID-19 such as masks, gloves, hand sanitizer, soap, and disinfectants;
5. Food, paper products, and other groceries for emergency restocking of distribution centers or stores;
6. Gasoline, diesel, jet fuel, and ethyl alcohol; and,
7. Supplies to assist individuals impacted by the consequences of the COVID-19 pandemic (e.g., building materials for individuals displaced or otherwise impacted as a result of the emergency).

As with the previous extension, this declaration applies only to 395.3 "Maximum Driving Time for Property-Carrying Vehicles". This declaration becomes effective at 12:00 a.m. on March 1, 2022, and expires May 31, 2022, unless modified or terminated sooner. Reporting requirements previously established remain in effect. To be eligible, the transportation must be both (1) of qualifying commodities and (2) incident to the immediate restoration of those essential supplies. We strongly encourage everyone to review the applicability, restrictions, and limitations listed within the waiver.

CDL/CLP/MEDICAL EXAMINATION ENFORCEMENT DISCRETION

FMCSA has issued a notice of enforcement policy/discretion regarding CDL/CLPs and Medical Examinations. FMCSA will exercise its enforcement discretion to not take enforcement action for a CLP or CDL holder operating a CMV with an expired license, but only if the CLP or CDL was valid on February 29, 2020 and expired on or after March 1, 2020. FMCSA will also exercise enforcement discretion for CMV drivers whose medical certification or medical variance expired on or after December 1, 2021. Drivers whose medical certification or medical variance expired before December 1, 2021 are not covered by this notice of enforcement policy.

This notice is effective March 1, 2022 and expires on April 15, 2022.



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What Does The SDTA Safety Management Council Do?

On the third Tuesday of every month, the SDTA Safety Management Council meets at the Ramkota Hotel Restaurant (3200 W Maple, Sioux Falls), at 11:30 a.m. This is a group of professional men and women who collectively discuss safety issues affecting the trucking industry.

For those who are unable to get to Sioux Falls for the meeting, we have the option to join in via Zoom. You will definitely get a lot of safety-related information by joining in on the meetings. Below is the registration form for all who are interested.

SDTA SAFETY MANAGEMENT COUNCIL 2022 ANNUAL DUES STATEMENT

Schedule of Annual Dues:

Minimum membership dues for one company member: \$60
Each additional company member: \$20

Example: Membership for three company representatives: \$60 + \$20 + \$20 = \$100

Please print or type the information requested:

Company Name: _____

Phone: _____ Fax: _____

Mailing Address: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Company Member(s) Name & Title:	Email Address:
_____	_____
_____	_____
_____	_____

Check Enclosed

Credit Card: Discover Mastercard Visa American Express

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JOIN US

- SDTA Call on Washington - 2022 (specific date in July TBD)
- East River Golf Event - 9:00 a.m. shotgun start on Thursday, July 21, 2022 at the Brandon Golf Course.
- Spring/Summer Board of Directors Meeting and the Cliff Tjaden Fishing Event at the AmericInn, Chamberlain. The Executive Committee will meet at 10:00 a.m. on Thursday, May 5, 2022 followed by a full board meeting starting at 1:00 p.m. on the same day. The fishing Calcutta will be held after a social and hosted dinner. The Cliff Tjaden Fishing Event is scheduled for 7:30 a.m. to 3:30 p.m. on Friday, May 6, 2022.
- South Dakota Truck Driving Championships, Southeast Technical College, Sioux Falls, SD at 7:00 a.m. Saturday, May 14, 2022.
- Wheel Jam, State Fairgrounds, Huron, SD - June 2-5, 2022
- SDTA West River Poker Run June 25, 2022
- SDTA West River Golf outing June 26, 2022 Tomahawk Golf Course
- Annual SDTA Convention - Deadwood Mountain Grand September 14-16, 2022
- Annual guided pheasant hunt Thursday, November 10, 2022 - Meet @ Hutch's Cafe in Presho 9:00 a.m.
- SDTA Fall Board of Directors Meeting - Executive Committee will meet at 8:00 a.m. with the full board to convene at 10:00 a.m. all at RedRossa, Pierre, SD on Friday, November 11, 2022.
- West River Legislative Reception - 5:30 to 7:00 p.m. at Minerva's in Rapid City - Monday, November 29, 2022.
- East River Legislative Reception (NextGen Group meeting at 4:30) - Minerva's in Sioux Falls Thursday, December 1, 2022, from 5:30 to 7:00 p.m.
- Winter Executive Committee Meeting - 10:00 a.m. on Monday, February 13, 2023 at the Ramkota Hotel & Conference Center, Pierre. Followed by the Winter Board of Directors Meeting at 12:30 p.m. The Winter Reception with Legislators will follow at 6:00 p.m. All events of the day are scheduled at the Ramkota Hotel & Conference Center in Pierre.



ANNUAL CLIFF TJADEN FISHING EVENT

FRIDAY, MAY 6, 2022

Held at:

AmericInn • 1981 E King St • Chamberlain • (605) 496-9493

Award for Largest Walleye \$250

Payout based on number of participants - Top Four Boats Awarded Cash Prizes

- Boat Numbers will be handed out at the Calcutta Thursday evening, May 5th
- Check-in starts at 6:45 a.m.
- Boats launch from Cedar Shore Marina starting at **7:30 am** / Weigh-in **no later than 3:00 pm**
- Fish will be weighed at Cedar Shore cleaning station & available for those who fish
- Cost \$50 per person
- Please check here if you can provide a boat
- Number of people that can be added to fish from your boat _____
- Please check here if you need to be assigned to a fishing boat

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TEAM MEMBERS Team Captain email & cell: _____

1. _____ 3. _____

2. _____ 4. _____

DO YOU PLAN TO ATTEND THE CALCUTTA THURSDAY, MAY 5TH?

Yes, I plan to attend the Calcutta. Number attending: _____ No, I will not be at the Calcutta

Cash bar opens at 6:00 p.m. with heavy hors d'oeuvres. Each registered boat will be auctioned off to the highest bidder. 50% of the funds raised in Calcutta are paid out to purchaser(s) of top four teams. The remaining 50% will be used to sponsor CDL and diesel tech training.

Seven walleye will be weighed per boat (two 20" or longer) Daily Limit: four per person one 20" or longer

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The South Dakota Road Team Captains Jeremy Senger, Jeff Senger and Gary Schmidt spent the day speaking to 8th grade students about opportunities in the trucking industry. Nearly 3,000 students from Sioux Falls and surrounding areas came to the JA Inspire event. It's a wonderful opportunity that the SD Road Team has participated in since its inception three years ago.



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DRIVER OF THE MONTH NOMINATION FORM & RULES

Date _____ Jacket Size _____
Name of Driver _____ Age _____
Marital Status _____ Spouse Name _____
Residence Address (in full) _____
Children & Ages _____
Name of Carrier _____
Home Terminal Address (in full) _____
Phone Number _____
Years Employed by Present Employer _____ Total Years of Experience _____
Type of Equipment Operated: Truck Tractor-Semitrailer Doubles Other
Type of Driving: Over the Road City Other
Total Mileage _____ Mileage with Present Employer _____
of Accidents: _____ Chargeable Dates: _____
 _____ Non-Chargeable Dates: _____
Has your driver ever been selected as a Driver of the Month or Driver of the Year in South Dakota or any other state? Yes No If yes, when? _____
Participation in truck driving championships or other transportation related activities: _____

Basis of Nomination: _____

With this entry, company agrees to send their driver, if selected as Driver of the Month, to the South Dakota Trucking Association Annual Convention where the driver will participate in a personal interview. Drivers not being interviewed will not be eligible for the Driver of the Year honors. Interview times will be scheduled Friday afternoon during the convention.

With this entry, the company agrees to submit Driver of the Year Entry Form for National Competition if your driver is selected as the South Dakota Driver of the Year.

Submitted by: _____ Title: _____

RULES:

Driver may be nominated for Driver of the Month for any outstanding act of heroism, a contribution to highway safety, an extraordinary act of courtesy, an exceptional deed or act of service to mankind within the community reflecting positively on the motor carrier industry, or for a long period of safe and courteous driving. An outstanding act shall be deemed to mean unusual or other than the normal every day courtesies afforded by truck drivers.

Eligibility:

1. *The nominated driver must be an employee of a member in good standing of the South Dakota Trucking Association.*
2. *The nominated driver must have been an employee by the present employer for at least two years and have a minimum of five years overall experience.*
3. *South Dakota domiciled* drivers are eligible for nomination for an outstanding act performed in any state. * The intent of the word "domiciled" shall be interpreted to mean: Any driver reporting to or regularly dispatched from a terminal within the state of SD (in keeping with the Federal Motor Carrier Safety Regulations definition of his/her home terminal) regardless of where the driver may dwell.*
4. *A driver may receive the Driver of the Month award only one time in any contest year. He/she may be renominated in any subsequent year.*
5. *Nominations for outstanding acts on the highway shall be accompanied by supporting evidence (letters, statements, news clippings, etc.). A clear, factual account is absolutely necessary. Vague generalizations will not be accepted.*
6. *A copy of recent driver motor vehicle record check must accompany the nomination.*
7. *Drivers nominated and not selected as Driver of the Month will be held over and used in the following month's selection.*
8. *Entries must be in the SDTA office no later than the 10th of each month for that current month's contest.*
9. *Nominations may be made by any party, but must be approved by the employer or a representative of the employer.*
10. *The annual contest will run from September of the previous year through August of the current year.*
11. *Company agrees to submit a professional head and shoulders photo of the winning driver.*

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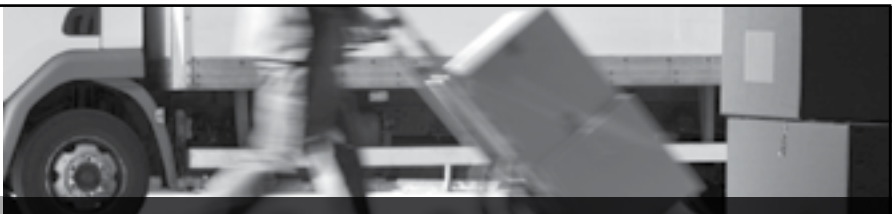
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