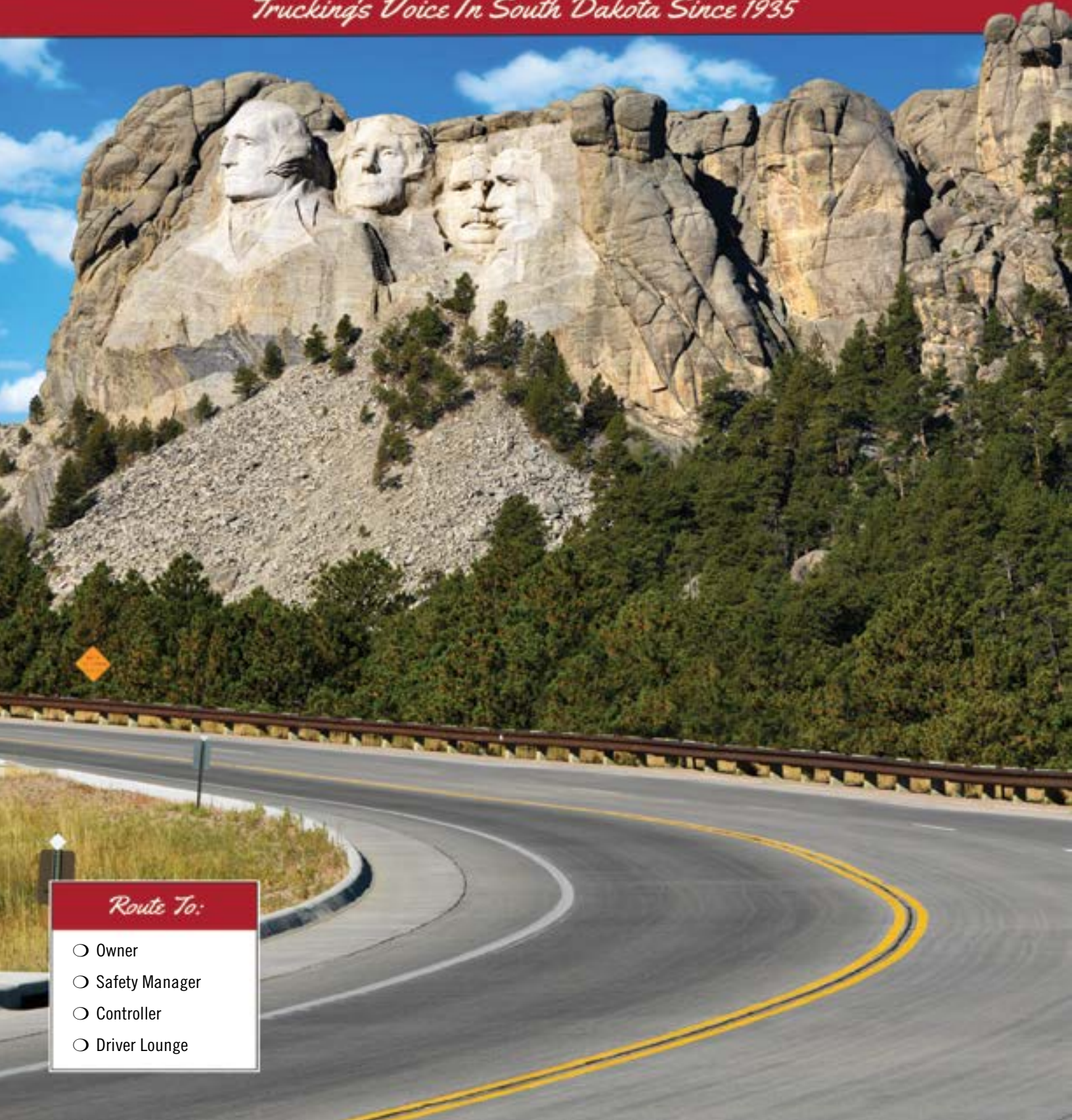


Trucking News

THE OFFICIAL PUBLICATION OF THE SOUTH DAKOTA TRUCKING ASSOCIATION

OCTOBER 2021

Trucking's Voice In South Dakota Since 1935



Route To:

- Owner
- Safety Manager
- Controller
- Driver Lounge

Wheelco

Customer Driven
Since 1961

TRUCK & TRAILER
PARTS | SERVICE | OEM



Sioux Falls, SD
4904 W 12th St.
800.952.3674

Mitchell, SD
1419 E Spruce St.
888.996.8415

Watertown, SD
800 Pheasant Ridge Dr.
888.590.7080

St. Cloud, MN
24743 County Road 75
888.704.4242

St. Paul, MN
47 21st St.
651.459.1487

Savage, MN
8706 Eagle Creek Parkway
952.373.8130



Member Benefit Program

NEW COMMERCIAL TIRE & RETREADING PURCHASING PROGRAM

This benefit applies to all existing Fleet and Allied members.

As a South Dakota Trucking Association member, you and your fleet can receive discounted pricing on all Goodyear Commercial Truck Tires, Passenger and Light Truck Tires and Goodyear Retreads at selected member tire dealers in South Dakota.

Not a member of the South Dakota Trucking Association, you can join the Association and immediately take advantage of this program.

GRAHAM
YOUR TIRE STORE NEXT DOOR

www.grahamtire.com

GOODYEAR PREFERRED FLEET PROGRAM

- A Goodyear Preferred Fleet customer is a dealer's local book account that has been granted national account privileges because their credit worthiness is being guaranteed by a Goodyear dealer.
- Preferred Fleet customers have access to our network of Goodyear vendors when they contact Goodyear Fleet HQ to initiate a service call.
- Preferred Fleet customers receive all invoicing through their local (guaranteeing) dealer.
- Preferred Fleet customers enjoy the same guaranteed service pricing that National Account customers do.
- A Preferred Fleet Customer has access to Fleet HQ service reports through Goodyeartrucktires.com.
- To enroll as a Goodyear Preferred Fleet customer, contact your local Goodyear Commercial dealer.

South Dakota TRUCKING NEWS



October 2021

TABLE OF CONTENTS

Chairman's Message.....	3
President's Message.....	5
October Driver of the Month.....	7
October 5th Fall Seminar Review.....	9
Did You Miss NextGen Mixer?.....	11-13
The Lowdown on High Blood Pressure.....	15
Driving Program In High School	17
Annual SDTA Pheasant Hunt & Board of Directors Meeting.....	19
Membership Recruitment: Show Them What They're Missing....	21
Newest SDTA Member.....	23
Dates To Remember.....	24
Driver of the Month Nomination Form & Rules.....	25
SDTA & SDTA Services Board of Directors Listing.....	32



May life give you **open roads.**

The only thing on your mind today should be delivering your load on time. That's the peace of mind that comes from knowing you're covered every mile of the road ahead with Wellmark Blue Cross and Blue Shield. You can count on Wellmark to provide unmatched local support with 24/7 access to America's largest and most trusted health care network, no matter where the job takes you. It's our promise, and the reason more South Dakotans choose Wellmark for their health insurance. **Talk to your Association representative about Wellmark coverage today.**

Wellmark.com



Wellmark Blue Cross and Blue Shield of South Dakota is an independent licensee of the Blue Cross and Blue Shield Association.

SDTA'S EXECUTIVE COMMITTEE

JERRY OLLERICH, CHAIRMAN
BOB WILLEY, VICE CHAIRMAN
JUSTIN ANDERS, TREASURER
TOM MURPHY, SECRETARY
ROBERT CHRISTIAN, PAST CHAIRMAN
RICK HOOGENDOORN, ATA VICE PRES.
MYRON L. RAU, PRESIDENT
CHRISTINE ERICKSON, EXEC. DIRECTOR

SDTA'S BOARD OF DIRECTORS

JEFF BENNETT
STEVE BENNING
PHILLIP CHRISTIAN
DAVE DAILEY
SHANNA GRAY
EVAN GRONG
PETE HALVERSON
ERIC HAMEL
JEFF HANNAHS
STEVE HOFFMAN
LARRY KLAHSEN
JUSTIN LARSON
CHRIS LUTICK
MATT PARKER
BRETT SNOOZY
BRIAN STERN
RYAN VIESSMAN

SDTA'S PAST CHAIRPERSONS

STAN ANDERS
LARRY ANDERSON
ROBERT APPELWICK
DAVID BULTSMA
TED BULTSMA
RICH BURNS
ROBERT CHRISTIAN
DARROLD DEAN
BERNARD FELDHAUS
MIKE HABECK
RICK HOOGENDOORN
ALTON PALMER
JEFF PARKER
GENE PHILLIPS
MICHELLE SCHIPPER
RANDY THOMPSON
WAYNE VIESSMAN



CHAIRMAN'S MESSAGE

Have you ever been affected by our nation's supply chain deficiencies? I have heard of shortages of paint, lumber, automotive chips, Peterbilt windshields, etc. The supply chain has been radically reduced/impacted by several conditions. We truckers are ready to "deliver the goods" once those goods can be loaded, but the problem seems to be at our nation's sea ports. Is it because of political interference? Is it because of port worker shortages? Is it because of logistical shortcomings? Your guess is as good as mine. I was visiting with a young waitress who is majoring in Supply Chain Improvement. That particular college major is a new one to me. I suppose that major will involve a lot of logistical training. I hope by the time that she graduates, our supply chain headaches will be much improved, so we can continue to supply our nation's needs.

Your SDTA has been in front promoting our industry with two very good gatherings this month. October 5th, the Fall Seminar offered a tour of the Sioux Falls Port of Entry. What a great opportunity to learn of the highly-improved technology available to us and the SD Highway Patrol to keep our trucks rolling safely and quickly. Our thanks to Sergeant Matt Koll for providing and hosting the seminar. Then, on October 6th, your Association and several industry sponsors hosted a NextGen mixer at Great Shots Golf Experience. It was very well attended by young truckers and industry professionals, and a couple of us not-so-young truckers. The opportunity network, to enjoy food and beverages as well as learn how using social media sources will improve recruitment efforts cannot be underestimated. Thanks to Carrie Anderson of K&J Trucking, Inc., who talked about their social media engagements.

On the same note, how many owner operators, with whom you interact often, are not currently SDTA members? Those owner operators reap the benefits of our Association's efforts on their behalf and they must pull their weight by joining the SDTA. I ask you to sow the seed. Ask them to become members. Ask them again the next time you interact with them. If nothing else, wear them down until they join and enjoy our Association.

Plan to attend the Guided Pheasant Hunt and Fall Board Meeting in Pierre on November 11th and 12th. Details are on page 19 of this publication. All are welcome and encouraged to attend. Join your fellow truckers and industry professionals and experience the weather and camaraderie.

As we observe Veteran's Day: To the veterans and their families among us, please accept our sincere thanks for your service and sacrifice. We will always remember...

A handwritten signature in cursive script that reads "Jerry Ollerich". The ink is dark and the signature is written in a fluid, personal style.

Jerry Ollerich, SDTA Chairman
Jerry Ollerich Trucking, Owner

Since 1973
"Powered by Promises Kept"



Jerry Ollerich
TRUCKING



Diesel Auxiliary Power Units

Comfort Without Compromise

Provides sleeper cab air conditioning and heating

Powers household accessories

Charges the truck batteries

Warms the truck engine

Compatible with shore power

Monitors battery charge



For more information contact:

Marti Sidel | 605.321.0166 | m.sidel@transportrefrig.com

**Transport Refrigeration
of South Dakota, Inc.**

5700 N. Seubert Ave.
Sioux Falls, SD 57104
Office: 605.332.3861



©2017 Carrier Corporation. Printed in USA.
Carrier, Carrier Transicold and ComfortPro are registered trademarks of Carrier Corporation.

www.trucktrailer.carrier.com

PRESIDENT'S MESSAGE



Fall foliage colors are beginning to give us an indication that the fall season is right around the corner. Even though I know cooler weather is ahead, it is still difficult for me to put the golf clubs away and put the Harley in its winter spot.

Well, Congress is still not getting their job done! They have a long list of issues that need to be handled but political posturing seems to be the norm with no solutions seen in the near future.

The issues with infrastructure funding continue with little resolution in sight. To me it is quite sad that we have become so politically and issue polarized that it prevents compromise to handle the issues. Oh well, I will stop with my rant; we need to stay positive that things will get resolved. This is still the best country in the world!

The Fall meeting of the SDTA Board of Directors is scheduled for Friday, November 12th at the RedRossa in Pierre, SD. I am sure we will again have a very lively discussion regarding the federal and state issues that have a direct effect on this industry. Please keep in mind that this meeting is no different than any other board meeting in that every member is invited and encouraged to attend. Also keep in mind that there is a guided pheasant hunt planned for Thursday, November 11th. Please plan to join us in Pierre!

As you know, I have announced my retirement effective on March 31, 2022. My successor Ms. Christine Erickson and I have been and will be working together through that date which includes the 2022 Legislative Session.

In closing, I encourage everyone to review the "Dates to Remember" contained in this edition of the Trucking News. We have a lot on the calendar including receptions with state legislators. I would like to see more members participate in these social events; it demonstrates our strength and solidarity. Please plan to attend one or both of the legislative socials.

Stay safe and stay healthy! Until next month...

A handwritten signature in black ink that reads "Myron L. Rau". The signature is written in a cursive, flowing style.

Myron L. Rau, President

Christine Erickson Executive Director cverickson@southdakotatrucking.com	Pam Kolseth Comptroller pam@southdakotatrucking.com	Michelle Wells Executive Assistant michelle@southdakotatrucking.com	Jay Steensma Printshop Manager jay@southdakotatrucking.com	Patty Hinz Office Assistant/Graphic Designer patty@southdakotatrucking.com
---	---	--	--	--



FUEL AND TIRES DON'T KEEP YOUR TRUCKS ON THE ROAD. DRIVERS DO.



Drivers are the engine of your fleet. And keeping your fleet on the road means keeping your drivers comfortable and happy. The TriPac™ Evolution APU does just that. With virtually unlimited heating and cooling options, and enough juice to power the devices your drivers want, the TriPac Evolution helps you recruit and retain drivers while saving on fuel and maintenance. See why drivers ask for TriPac Evolution by name at thermoking.com.

TRIPAC™ EVOLUTION

THERMO KING of SIOUX FALLS, INC.

Location

1709 N. Cliff Ave
Sioux Falls, SD 57103

Phone

Office: (605) 334-5162

Website

www.thermokingsf.com

Hours

On Call 24/7

Monday – Friday: 7:00am to 5:30pm

Saturday: 8:00am to 12:00pm



THERMO KING
of SIOUX FALLS

OCTOBER 2021 DRIVER OF THE MONTH



Shawn Schaefer, professional truck driver for Cliff Viessman, Inc., Gary, SD, was selected as the October 2021 Driver of the Month by the South Dakota Safety Management Council.

Shawn has been a truck driver for 21 years, with the last 2 years logged for Cliff Viessman, Inc.

Shawn is very friendly. He's always on time for his pickups and deliveries. Viessman customers just love him. He is very passionate about his trucking career. He is interested in becoming part of the SD Road Team in the near future.

Shawn and his wife Kristin are the parents of one daughter, Mackenzie Lynn. They reside in St. Coud, MN.

The South Dakota Trucking Association joins the Safety Management Council in congratulating Shawn Schaefer for being selected as the October 2021 Driver of the Month.

Sponsors of Driver of the Month Program:

WORKFORCE

Occupational Health and Medical Services

& SDTA'S SAFETY MANAGEMENT COUNCIL

CONGRATULATIONS

The SDTA Safety Management Council is looking for
**DRIVER OF THE MONTH
 NOMINATION FORMS**



**ARE YOU HONORING
 YOUR TOP DRIVERS?**

**THE NOMINATION FORM CAN BE FOUND
 ON PAGE 25 OF THIS PUBLICATION.**

**INDEPENDENT
 TRUCK REPAIR**

605-716-5462
 2333 Emerson Ln. • Rapid City, SD 57701

Brad Richey, Owner itrepair@midconetwork.com

Truck Insurance Specialists



*Your **SERVICE** Truck
Insurance Agency Since 1980.*

*“We’re dedicated in providing the best quality
insurance service in the industry today.
Transportation insurance is our only business.”*

*FULL SERVICE TRUCK INSURANCE AGENCY
HANDLING ALL TYPES OF COVERAGE:*

- CAPTIVES
- LONG HAUL
- INDEPENDENT FLEETS
- EXCESS LIABILITY/ UMBRELLAS
- PRIMARY LIABILITY PHYSICAL DAMAGE AND CARGO
- SAFETY SERVICES
- BOBTAIL LIABILITY
- LOCAL

**Complete Truck
INSURANCE SERVICE**

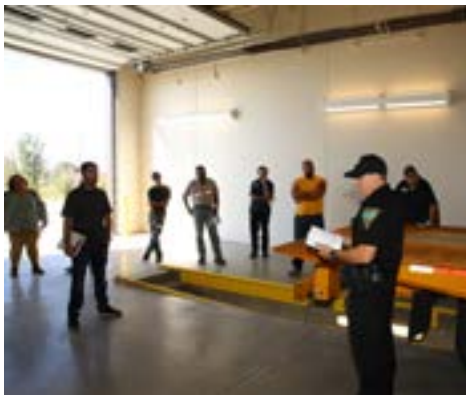
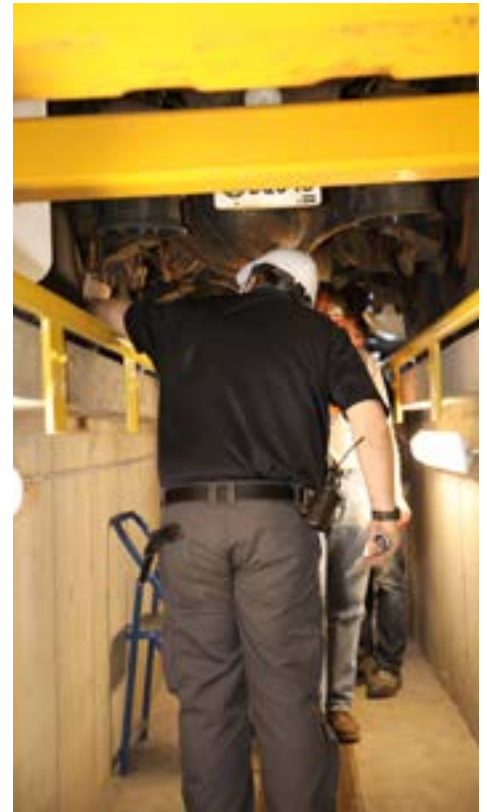
TOLL FREE 1-800-328-8451 FAX: (952) 933-8040

Email: mhatch@hatchagency.com 6121 Baker Road / Suite 102 Minnetonka, MN 55345 (952) 933-8080



OCTOBER 5, 2021 - SIOUX FALLS PORT OF ENTRY

Detailed Level One Inspection | FMCSA Federal Regulation Update | SDHP State Regulation Update



Special Thanks to Sergeant Matt Koll, Sioux Falls Port Manager Curt Blasy and Master Inspector Phil Lentz for taking the time to show off their amazing facility!



EXPERTS IN TRUCKING

(605) 332-5802 • cslicensing.com

STEP

1

CONTACT US

STEP

2

QUICK
CONSULTATION

STEP

3

PICK THE SERVICES
YOU NEED

PARTNER WITH THE EXPERTS

With more than THREE DECADES proven track record of assisting trucking companies with all the challenges of their back office, C&S Licensing can be the difference in your company succeeding or failing. We take pride in the success of every customer we have, regardless of how big or small they are. Get a FREE Quick Consultation with one of our experts and see if we can help you. It only takes a few minutes.

- IRP/IFTA Licensing & Reporting
- Authority Setup
- Truck Insurance
- Fuel Discounts
- Bookkeeping
- Equipment Leasing & Financing
- Factoring

GET IN TOUCH

Let us answer your questions

(605) 332-5802 • cslicensing.com



DID YOU MISS OUR MIXER?

Next Gen



Special Thanks To Carrie Anderson, K&J Trucking, Inc. for presenting to our group about the benefits of a company using social media.



Continued on page 13

INTRODUCING THE NEW CASCADIA

DRIVE THE FUTURE



CASCADIA

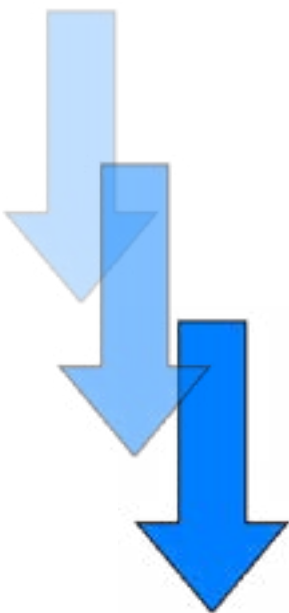


WE DO IT ALL! | NEW & USED TRUCK SALES | BODY SHOP | PARTS | SERVICE

LOCATIONS IN MINNESOTA, SOUTH DAKOTA, NORTH DAKOTA, IOWA, MONTANA AND WISCONSIN

BLAINE | INVER GROVE HEIGHTS | SIOUX FALLS | WATERTOWN | BISMARCK | SIOUX CITY | BILLINGS | GREAT FALLS | MISSOULA | MADISON | MARSHFIELD | PRENTICE

WWW.ISTATETRUCK.COM



Like us on

Facebook

FRINGE BENEFITS DESIGN

Full Service 401k Provider

- Compliance, Administration & Recordkeeping Services
- Communication/Education Services
- Investment Analytics Powered By

The E-Valuator
"Customize and Control your Performance Solutions"

Come see us at www.fbdmn.com or
Contact Andrew Heltzer or Doug Hovtness at
605-331-5082

Investment and Financial Services, Inc. (IFSI) is a registered investment advisor. IFSI is a member of the National Futures Association (NFA) and is licensed in the state of Minnesota. IFSI is a member of the National Futures Association (NFA) and is licensed in the state of Minnesota. IFSI is a member of the National Futures Association (NFA) and is licensed in the state of Minnesota.

SAPLIST

SAPlist is the #1 online directory for Substance Abuse Professionals (SAPs).

If a DOT employee has a positive test result, a refusal to submit to testing, or a violation that doesn't involve a test, they must complete a SAP return-to-duty process before returning to DOT safety-sensitive functions. SAPlist will help you find qualified SAPs so you can set up a face-to-face assessment.

In the unfortunate situation where you are in need of a substance abuse program, checkout this website:

saplist.com



DID YOU MISS OUR MIXER?

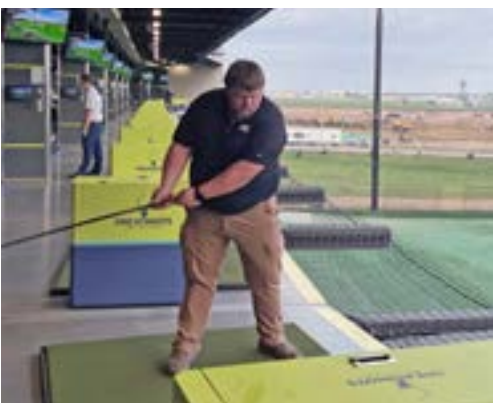
Continued from page 11



Next Gen



NextGen Mixers are held quarterly. The camaraderie between fellow trucking industry members is invaluable. Get Involved!



Do you know what the NextGen group is about?

Our mission is to develop, educate, & recruit future leaders of the transportation industry in partnership with the SD Trucking Association.

If you or someone within your company wants to participate in these gatherings, please contact Michelle at michelle@southdakotatrucking.com.

Thank you to the sponsors of the Great Shots Event:





DAN BACKLUND

Account Executive

dbacklund@FischerRounds.com

JONILYN GAU

Account Manager

jgau@FischerRounds.com

JANE SWENSON

Account Manager

jswenson@FischerRounds.com

PATTY O'CONNOR

Account Manager

poconnor@FischerRounds.com

NICK BACKLUND

Account Executive

nbacklund@FischerRounds.com

JORDAN GAU

Account Executive

Jgau1@fischerrounds.com

Looking for truck, work comp, cargo or farm insurance?

With a combined total of over 50 years' experience, Dan Backlund, Nick Backlund, Jonilyn Gau, Jordan Gau, Patty O'Connor and Jane Swenson are ready to help you with your insurance needs. Our markets can write local or long distance trucking for livestock, reefers, tankers, flatbeds and sand & gravel haulers.

Give us a call today at 800-967-4285.



1130 SOUTH BURR | PO BOX 820 | MITCHELL, SD 57301 | 605-996-4698 | 800-967-4285 | FAX 605-996-1417

FULL SERVICE TRUCK CENTER



ALL MAKES. ALL MODELS.

When it comes to on-highway trucks, you can trust Butler Machinery with all your parts and service needs to keep you on the road when it matters most. As a member of the HDA Truck Pride Parts Network, we offer a complete line of bumper-to-bumper parts from manufacturers such as Bendix, Delco Remy and more.

Call today to schedule service.

877.365.8114

BUTLERMACHINERY.COM

Butler



The lowdown on high blood pressure

By now, it's no secret that the A blood pressure reading is a staple of every doctor's visit — no matter what it's for. The nurse straps a cuff to your upper arm to get a reading of two numbers — systolic and diastolic blood pressure. These numbers tell you how much blood your heart is pumping (systolic blood pressure — or the pressure in your arteries when your heart beats) as well as how much resistance it faces in your arteries (diastolic blood pressure — or the pressure in your arteries between heartbeats).

Your blood pressure can vary from reading to reading, but it's considered normal if your systolic blood pressure is below 120, and your diastolic blood pressure is below 80.

According to the U.S. Department of Health and Human Services External Site, 108 million Americans — nearly half of the population — have high blood pressure (also known as hypertension), and most of them (82 million) do not have it under control. Of that group, 36 million have consistent blood pressure readings that are higher than 140 over 90.

So, why is it important to pay attention to your blood pressure? If it's too high for too long, it can cause some serious health problems like heart disease, kidney disease, heart attack and stroke. And, high blood pressure often doesn't come with any symptoms or warning

signs, so it can go undetected for years while wreaking havoc on your internal organs.

The good news (yes, there's finally some good news!): You can control hypertension with lifestyle changes, medication, or a combination of both.

Risk factors for developing high blood pressure

There are several risk factors for developing high blood pressure — some that you can control and some that you can't. These include your age, race, genetics, family history, lifestyle, health conditions like diabetes and pregnancy.

Talk to your doctor if you're concerned about any of these risk factors.

How to prevent high blood pressure

If your blood pressure readings are usually normal, you can still take steps to prevent hypertension before it starts. According to the Centers for Disease Control and Prevention, this includes:

- Eating a healthy diet that is low in salt and saturated fat but high in potassium, fiber, and protein.
- Being physically active, aiming for at least two hours and 30 minutes of moderate-intensity exercise each week (that's only 30 minutes a day, five days a week).
- Maintaining a healthy weight by choosing healthy foods and getting regular exercise or physical activity.



BE WELL WITH WELLMARK

- Quitting smoking to prevent tobacco from raising your blood pressure.
- Limiting alcoholic beverages, which can also raise your blood pressure — aim for no more than two drinks per day (men) and one drink per day (women).
- Getting enough sleep, which helps keep your heart and blood vessels healthy (and as a bonus, it helps you manage stress too).

Take the next step for better health

One of the most important things you can do to help prevent or manage high blood pressure is develop a partnership with a personal doctor. Working with your health care team to manage a chronic condition like hypertension will help you have the best possible outcome. If you don't already see the same doctor for your annual preventive visits, you can find one that's in your network by registering for or logging in to myWellmark®Opens.



MID-STATES UTILITY



Phone: 605.332.3861 • Toll Free: 800.658.3565
5700 N. Seubert Ave. • Sioux Falls, SD 57104
2 blocks north of I-90 at exit 399 (N. Cliff Ave.)

OPEN

Monday - Friday
7:00 am - 5:30 pm

Saturday
8:00 am - 12:00 pm

24 HR - CALL SERVICE



DRIVEN TO REMAIN IN A CLASS ALL ITS OWN.

Durable. Reliable. Productive. Efficient. Versatile. Valuable. These words define a Utility reefer. These essential qualities of the 3000R[®] are why we have been the #1 selling reefer manufacturer since 1994. We also know that with success comes responsibility. Your trust in us and our products drives us to only build the best.

By IE Staff

First Published: 9:04 AM PDT, October 3, 2021

Inside Edition visited student participants of Patterson High School who are participating in one of the first truck-driving programs for high schoolers in the U.S.

Hiring teenagers might help with the nationwide truck driver shortage, but you still don't generally see them behind the wheel of a big rig. Now that's changing.

Inside Edition spoke to a California 17 year old named Isabella, as she trained behind the wheel.

She's one of several teens at Patterson High School who are participating in one of the first truck-driving programs for high schoolers in the U.S.

"There is a huge need. We're short about 63,000 drivers today," instructor Dave Dein said.

"My mom was more nervous overall, 'cause the idea of truck driving scares her 'cause of all the reckless drivers on the road," she said.

She's getting a hands-on lesson in truck maintenance and safety.

To prepare them for the real road, they spend 30 hours in a driving simulator.



**I LIKE BIG TRUCKS AND I CANNOT LIE
YOU OTHER TRUCKERS CAN'T DENY**

**THAT WHEN THAT SEMI DRIVES BY
LOOKIN' PRETTY PRETTY FLY**

**AND THE ROUND TIRES IN YOUR FACE
YOU GET SPRUNG**

**SO FELLAS -- YEAH
FELLAS -- YEAH**

**HAS YOUR FAMILY SEEN YOUR TRUCK
-- OH YEAH**

**WELL JAKE IT -- JAKE IT --
JAKE THAT HEALTHY TRUCK**

BABY GOT BACK



Cash on Delivery

- *High advance with low competitive rates*
- *Same day cash options available** Cut off times may vary
– request to your bank, request to fuel – you tell us
- *Fuel card program with generous discounts*
- *24/7 Online account access with free credit checks*
- *Advances available for insurance, payroll, equipment purchases and repairs*
- *Refer your friends and receive cash bonus on signed accounts*
- *Fast and easy application – account typically set up within 24 hours*



HOLLI YANDA
BUSINESS DEVELOPMENT
ASSOCIATE



CHRIS DOBERSTEIN
BUSINESS DEVELOPMENT
ASSOCIATE

CALL US TODAY AT 877.609.6717
HOLLI EXT. (6432) CHRIS EXT. (6430)



FirstLine Funding
Group is a division of
First Bank & Trust,
Sioux Falls, SD.

First Bank & Trust is a member of the FDIC and part of the Fishback Financial Corporation.



Join Us!

\$35 per gun
N/C for Board Members



▶ **ANNUAL PHEASANT HUNT ON THURSDAY, NOVEMBER 11, 2021**

Leaving from Hutch's Cafe (308 East Hwy 16, Presho, SD) 9:15 a.m.

- come earlier if you want to eat breakfast **ALL SDTA MEMBERS WELCOME!**

Yes I plan to attend the Pheasant Hunt. No I do not plan to attend the Pheasant Hunt.

▶ **FALL BOARD OF DIRECTORS MEETING ON FRIDAY, NOVEMBER 12, 2021**

Starting at 10:00 a.m. at the RedRossa (808 W. Sioux Ave., Pierre). **ALL SDTA MEMBERS WELCOME!**

Yes I plan to attend the Fall Board Meeting. I cannot attend, but _____ will attend in my place.

Please sign me up as a sponsor of this event!

CHECK APPROPRIATE BOX:

Emerald \$500
Includes 3 hunters at no charge

Sapphire \$250
Includes 2 hunters at no charge

Topaz \$100
Includes 1 hunter at no charge

COMPANY NAME: _____

PARTICIPANTS: _____

PAYMENT INFORMATION:

Name _____

Company _____

Address _____

City/State/Zip _____

Bill Company Check Enclosed Credit Card Discover Mastercard Visa American Express

Card Number _____ Expiration Date _____ CVV# _____

Printed Card Holder Name _____

Card Holder Signature _____



808 W. Sioux Ave • Pierre, SD • 605-492-2582

Remit to: SDTA • PO Box 89008 • Sioux Falls, SD 57109-9008 • 605-334-8871 • www.southdakotatrucking.com

A photograph of a man and a woman shaking hands in a professional setting. The man is on the left, wearing a light blue shirt, and the woman is on the right, wearing a light-colored button-down shirt. They are both smiling and looking at each other. The background is a bright, out-of-focus office environment with large windows.

We promote safe workplaces and help get injured workers back on the job.

SDTA's Approved Work Comp Insurer
NO. 1 WRITER OF WORK COMP IN SOUTH DAKOTA



RISK ADMINISTRATION SERVICES.

RASCompanies.com

Membership Recruitment

We all know of people within this industry that don't reap the benefits of belonging to the South Dakota Trucking Association. What can we do as members?

Show them what they're missing!

Detailed Level One Inspection - Followed by Demonstration of Performance Based Brake Tester with SDHP/SDMC - Great Connections



Annual SDTA's Cliff Tjaden Calcutta and Fishing Event

Annual East & West River Golf Events

Annual Fleet Safety Awards



Monthly Safety Management Council Meetings

Quarterly NextGen Mixers



Educational Seminars

Vendor Opportunities at Annual SDTA Convention



Let the non-member companies know what it's like to be an important part of an exciting and worthwhile endeavor. Membership applications are available online at www.southdakotatrucking.com.



- Full time lobbyist representing the interests of the trucking industry
- Resource for questions and contacts
- Top of the line printing services
- Resource for State and Federal regulation changes
- Monthly newsletter
- And so much more...

SDTA's Mission Statement: Protect and Serve the Transportation Industry



GRAIN / AGRONOMY / PETROLEUM / FEED / AG TECHNOLOGY

Full-time or seasonal employment opportunities available at **AGTEGRA COOPERATIVE**

- ✓ **HEALTH, VISION AND DENTAL INSURANCE**
- ✓ **401K & PENSION RETIREMENT PLAN**
- ✓ **PAID TIME OFF & HOLIDAY PAY**
- ✓ **CLOTHING & BOOT ALLOWANCE**

START HERE. GROW HERE.

APPLY TODAY AT WWW.AGTEGRA.COM/CAREERS

Wet Rhino Truck Wash

**5120 North Granite Lane
Sioux Falls, SD 57107
(605) 275-9770**

**Hand Washed Tractors
Automated Machine Used
On Most Trailer Sides and Tops**

Underbody Flush • Citrus • Rain Shield • Acid



✂️ **Coupon For SDTA Members**
FREE
UNDERBODY FLUSH

3 Bay Truck Wash - One Bay Designated For Wash Outs On Reefers and Hoppers

NEWEST SDTA MEMBER:

KING TRANSPORT

James Haugaard
24079 467th Ave.
Colman, SD 57017
605-759-2703
james.haugaard@gmail.com

Type of Carrier:

Flatbed / Livestock / Owner-Operator
DOT# 2197238
Sponsored by: SDTA

Welcome

MPG

MIDWEST PETERBILT GROUP

Sioux City, Council Bluffs, Des Moines, IA
Norfolk & Lincoln, NE

www.pbtruck.com



First-Class Trucks, Parts,
Service & Body Shops

• 800-444-7383 •

WHEN TRUCKERS



RETIRE

SPEED DATING FOR TRUCKERS

Kenworth
or
Volvo...



Upcoming

The logo for 'Upcoming EVENTS' features the word 'Upcoming' in a large, blue, cursive font. Below it, the word 'EVENTS' is written in white, bold, uppercase letters inside a red oval with a green border. A horizontal line of ten colored dots (yellow, orange, red, green, blue, blue, green, red, orange, yellow) is positioned below the 'Upcoming' text and above the 'EVENTS' oval.

- Annual guided pheasant hunt is on Thursday, November 11, 2021 - leave the hotel in Pierre at 9:00 a.m.
- SDTA Fall Board of Directors Meeting - Executive Committee will meet at 8:00 a.m. with the full board to convene at 10:00 a.m. all at RedRossa, Pierre, SD on Friday, November 12, 2021.
- West River Legislative Reception - 5:30 to 7:00 p.m. at Minerva's in Rapid City - Monday, November 22, 2021.
- East River Legislative Reception (NextGen Group meeting at 4:30) - Minerva's in Sioux Falls - Thursday, December 9, 2021, from 5:30 to 7:00 p.m.
- Winter Executive Committee Meeting - 10:00 a.m. on Monday, February 14, 2022 at the Ramkota River Centre, Pierre. Followed by the Winter Board of Directors Meeting at 12:30 p.m. The Winter Reception with Legislators will follow at 6:00 p.m. All events of the day are scheduled at the Ramkota River Centre in Pierre.
- Spring Log Haulers Seminar - 2022 (specific date TBD) tentatively at the Deadwood Mountain Grand.
- SDTA Call on Washington - 2022 (specific dates TBD)
- Spring/Summer Board of Directors Meeting and the Cliff Tjaden Fishing Event at the AmericInn, Chamberlain. The Executive Committee will meet at 10:00 a.m. on Thursday, May 5, 2022 followed by a full board meeting starting at 1:00 p.m. on the same day. The fishing Calcutta will be held after a social and hosted dinner. The Cliff Tjaden Fishing Event is scheduled for 7:30 a.m. to 3:30 p.m. on Friday, May 6, 2022.
- South Dakota Truck Driving Championships, Southeast Technical Institute, Sioux Falls, SD starting at 7:00 a.m. on Saturday, May 14, 2022.
- Wheel Jam, State Fairgrounds, Huron, SD - June 2 through 5, 2022.

DRIVER OF THE MONTH NOMINATION FORM & RULES

Date _____ Jacket Size _____

Name of Driver _____ Age _____

Marital Status _____ Spouse Name _____

Residence Address (in full) _____

Children & Ages _____

Name of Carrier _____

Home Terminal Address (in full) _____

Phone Number _____

Years Employed by Present Employer _____

Total Years Experience _____

Type of Equipment Operated: _____

Truck Tractor-Semitrailer Doubles Other

Type of Driving:

Over the Road City Other

Total Mileage _____

Mileage with Present Employer _____

of Accidents: _____ Chargeable Dates _____

_____ Non-Chargeable Dates _____

Has your driver ever been selected as a driver of the month or year in South Dakota or any other state? Yes No

If yes, explain when and where _____

Participation in truck driving championships or other transportation related activities: _____

Basis of Nomination: _____

With this entry, company agrees to send their driver, if selected as Driver of the Month, to the South Dakota Trucking Association Annual Convention where driver will participate in a PERSONAL INTERVIEW. Selection of Driver of the Year will be made following ALL personal interviews. Drivers not being interviewed will not be eligible for Driver of the Year honors. Interview times will be scheduled Friday afternoon during the convention.

With this entry, company agrees to submit Driver of the Year Entry Form for National Competition if your driver is selected as South Dakota's Driver of the Year.

Nominated by _____ Title _____

Please attach supporting information and send to the South Dakota Trucking Association. Attach extra sheet if more space is needed.

Driver may be nominated for Driver of the Month for any outstanding act of heroism, a contribution to highway safety, an extraordinary act of courtesy, an exceptional deed or act of service to mankind within the community reflecting positively on the motor carrier industry, or for a long period of safe and courteous driving. An outstanding act shall be deemed to mean unusual or other than the normal every day courtesies afforded by truck drivers.

ELIGIBILITY:

1. The nominated driver must be an employee of a member in good standing of the South Dakota Trucking Association.
2. The nominated driver must have been employed by the present employer for at least two years and have a minimum of five years overall experience.
3. South Dakota domiciled* drivers are eligible for nomination for an outstanding act performed in any state.

*The intent of the word "domiciled" shall be interpreted to mean: Any driver reporting to or regularly dispatched from a terminal within the State of South Dakota (in keeping with Federal Motor Carrier Safety Regulations definition of his home terminal) regardless of where the driver may dwell.

4. A driver may receive the Driver of the Month award only one time in any contest year. He/she may be renominated in any subsequent year.

5. Nominations for outstanding acts on the highway shall be accompanied by supporting evidence (letters, statements, news clipping, etc.). A clear, factual account is absolutely necessary. Vague generalizations will not be accepted.

6. A copy of recent driver motor vehicle record check must accompany the nomination.

7. Drivers nominated and not selected as Driver of the Month will be held over and used in the following month's selection. Nominees not selected in either of these two months may be re-nominated for any future month's selection.

8. Entries must be in the office of the South Dakota Trucking Association no later than the 10th of each month for that current month's contest.

9. Nominations may be made by any party, but must be approved by the employer or a representative of the employer.

10. The annual contest will run from September of the previous year through August of the current year.

11. Company agrees to submit a professional, head and shoulders, black and white photo of entry upon notification of winning. (3" X 5" preferred)



GREG BALDWIN
Account Executive
gbaldwin@FischerRounds.com

AMANDA BORTH
Account Manager
aborth@FischerRounds.com

CIERA VANDER WEL
Asst. Account Manager
cvanderwel@fischerrounds.com

BONNIE JOHNSON
Asst. Account Manager
bjohnson@fischerrounds.com

JODIE HUNHOFF
Account Manager
jhunhoff@FischerRounds.com

RUSS STOUGH
Account Executive
rstough@FischerRounds.com



605-336-2795 | FAX: 605-336-2756
TOLL FREE: 800-765-3346



605-336-4444 | FAX: 605-274-9034
TOLL FREE: 877-789-3773

Specializing in Transportation Risk, Commercial, Auto, Home & Bonds

2300 W 49TH STREET | SIOUX FALLS, SD 57105 | WWW.FISCHERROUNDS.COM

STS SIOUXLAND TRAILER SALES

www.siouxlandtrailer.com

HARRISBURG, SD
877-449-5400

Matt Sommervold, Service Manager

Shania Rozeboom, Parts

Kevin VanOvershelde, Sales

SIOUX CITY, IA
800-274-2364

Jeff Harms, Service Manager

Cory Barnes, Parts

Travis Buhman, Sales

Kevin Kiewel, Sales

GLENWOOD, IA
855-520-6969

I-29 South Exit 35

Dean Palmer, Service Manager

Wil Niemeier, Parts

Mark Trively, Sales



SIOUXLAND TRAILERS
368 5400



FULL SERVICE AND PARTS
MAJOR TANK REPAIR & TESTING
ASME R STAMP FACILITY
HYDROSTATIC, D.O.T, VISUAL
CERTIFICATION & INSPECTIONS

DEALER FOR THE FOLLOWING NEW AND USED TRAILERS:
TANKS, FLATBEDS, STEP-DECKS, GRAIN
SIDE-BELLY & END DUMPS, HEAVY EQUIPMENT
DRY VANS, REEFERS AND WESTERN SNOW PLOWS



THE PEOPLE WHO POWER A WORLD THAT'S ALWAYS ON.

Cummins experts go above and beyond to ensure you're moving forward. With over 3200 certified technicians and 24/7 emergency field support through locations all across North America, you can count on Cummins to keep you moving in a world that's Always On.

Go to cummins.com to request service or to find a Cummins service center near you.



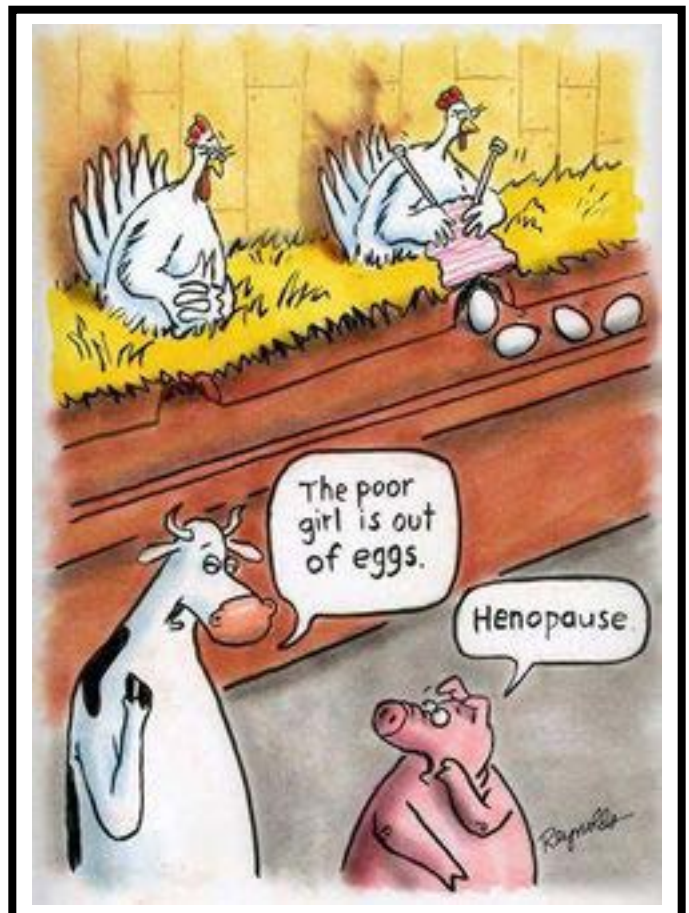
WALLWORK FINANCIAL

Serving the Transportation Industry Since 1952

Our people make the difference!

Karen Carinci
(763) 269-2748

karen.carinci@wallworkfinancial.com
www.wallworkfinancial.com



Health insurance doesn't matter, until it does.

When you need to use your health insurance, find coverage confidence in a stable plan from Wellmark Blue Cross and Blue Shield — the carrier more South Dakotans rely on than any other company

WOLLMAN INSURANCE GROUP
NOW AN AFFILIATE OF
FISCHER ROUNDS & ASSOCIATES

Mitchell | Pierre | Sioux Falls | Watertown

and Select Agents across South Dakota

Strategic Marketing Partner of the South Dakota Trucking Association

BLACK HILLS INSURANCE AGENCY, INC. - Rapid City	JULIE RICH / NEW YORK LIFE - Yankton
DAKOTA GOLD INSURANCE - Volga	MARK WEINHOFF INSURANCE, INC. - Aberdeen
ENNET INSURANCE AGENCY - Aberdeen	MISSOURI RIVER ASSOCIATES, LLC - Yankton
FREIMARK & ASSOCIATES INC. - Watertown	PREMIER BENEFIT ADVISORS, INC. - Sioux Falls

 **CALL TODAY 888-340-3574**
TO FIND AN AGENT NEAR YOU.

An Authorized Independent Agent for



Wellmark Blue Cross and Blue Shield of South Dakota is an Independent Licensee of the Blue Cross and Blue Shield Association. ©2015 Wellmark, Inc. W-3014140 09/15

The Coverage You Want. The Commitment You Need.

At Your Service. At Your Side.



Merle Wollman, CLU



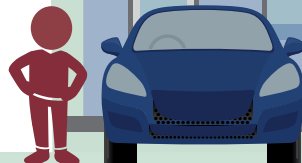
Layne Somsen

FischerRounds
& associates

AT YOUR SERVICE. AT YOUR SIDE.

WOLLMAN
INSURANCE GROUP

2300 W. 49th St.
Sioux Falls, SD 57105
605-334-0004
Fax: 605-334-1700
Toll Free: 888-340-3574
FischerRounds.com



Business | Home | Health | Life
Offices also in Mitchell, Pierre, Watertown and Rapid City



4400 S. Lewis Blvd.
P.O. Box 6300
Sioux City, IA 51106-6300
Toll Free 800-798-2002
Fax 712-252-6510
Mobile 712-490-7414

Tim Kotalik
Sales Representative

Parts: 800-728-5334 • Service: 800-397-5331
www.wilsontrailer.com • e-mail: tim.kotalik@wilsontrailer.com

DIXON INSURANCE

✓ INTERSTATE TRUCK LICENSING
✓ COMPLIANCE SOLUTIONS
✓ INSURANCE



Take care and be safe!

800-258-5369
www.dixoninsurance.com

"First in Solutions"
COYOTE
CHEMICAL COMPANY
Manufacturer of Quality Transportation Chemicals

JEFF KRATZ
VP Sales

P. O. Box 577
1111 N. Norbeck St.
Vermillion, SD 57069

E-mail: coyotechemical@yahoo.com

800-658-3438
605-624-8806
Fax: 605-624-7992
Cell: 605-677-9472

OH LOOK

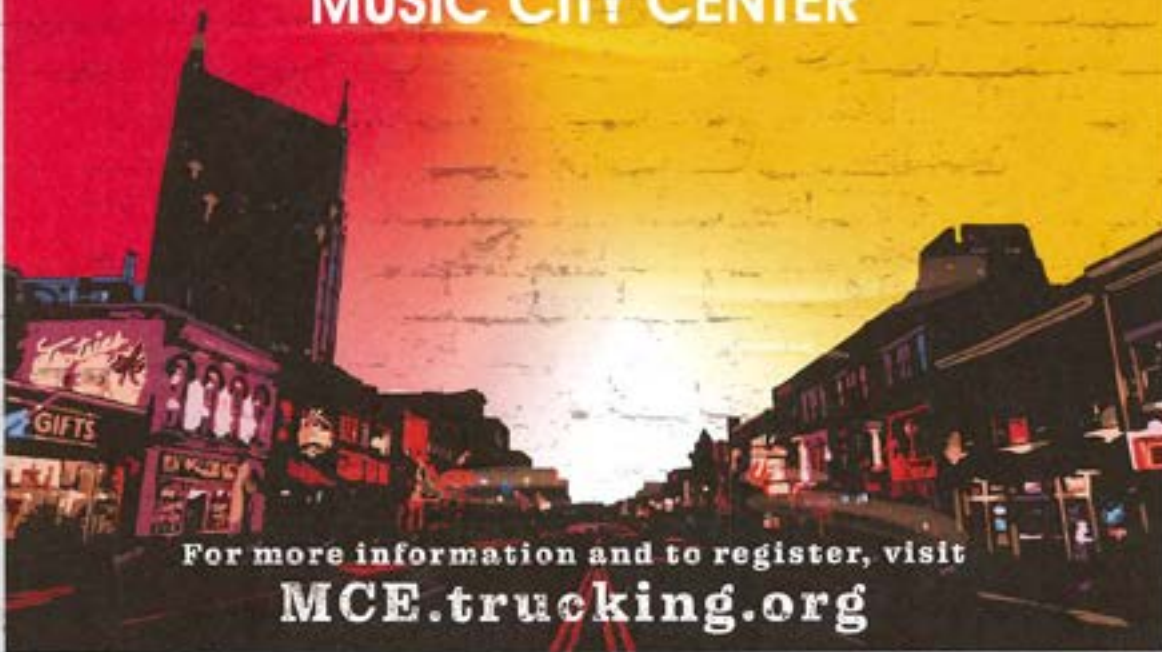


A PENNY!

CELEBRATING THE
GROWTH
OF TRUCKING

ATA | **MCE21**

MANAGEMENT CONFERENCE & EXHIBITION
NASHVILLE, TN • OCTOBER 23-26
MUSIC CITY CENTER



For more information and to register, visit
MCE.trucking.org



#ATAmce21



JUSTIN LARSON
jl Larson@FischerRounds.com

KURT SWANSON
kswanson@FischerRounds.com

HAILEY SPAID
hspaid@FischerRounds.com

SAM KRIER
skrier@FischerRounds.com

Our Insurance Professionals have over 100 years of experience in trucking insurance services and can make sure you're covered with a plan that fits your specific needs. We're proud to represent Great West Casualty along with many other companies.



FischerRounds
& associates

AT YOUR SERVICE. AT YOUR SIDE.

GIVE US A CALL FOR YOUR INSURANCE NEEDS / 1-800-444-8332



4620 North Cliff Avenue • Sioux Falls, SD 57104
605-338-0040 • Toll Free 800-335-4505 • Fax 605-336-7657

www.peterbiltofsiouxfalls.com
www.peterbiltparts-sd.com
www.peteshop-sf.com

HOURS:

6 a.m. to 10 p.m., Monday-Friday
8 a.m. to Noon, Saturday

Check out our new online store at www.peteshop-sf.com or stop by our new & used parts department located in the body shop!

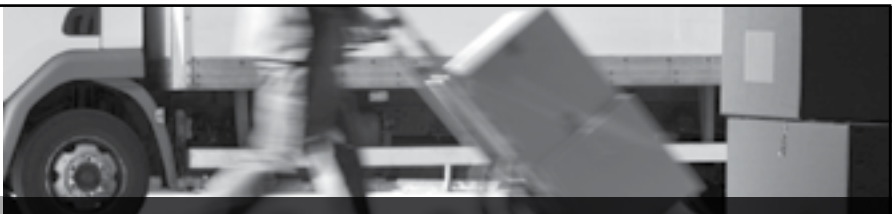
STOP IN AND SEE US FOR ALL YOUR TRUCK NEEDS!

Sales, Service, New & Used Parts, Bodyshop, Full Custom Shop, DPF Cleaning

We are an Authorized Caterpillar, Cummins, and Paccar MX/PX Dealer. State of the art DPF Cleaning Machine in-house!



WE APPRECIATE YOUR BUSINESS!



In and Out. On the Road.



Quick and easy scheduling for truck drivers at two locations.
WorkFORCE provides:

- Workers compensation injury care
- In clinic nursing and MD services
- Industrial exposure follow-up and physicals
- Pre-employment, fit-for-duty and return-to-work exams
- Customizable lift tests, hearing and vision exams
- Beginning-to-end claims management
- Physical therapy
- DOT and Non-DOT Drug screening programs
- Random UDS Generation
- Breath Alcohol Testing

4928 N CLIFF AVE.
SIOUX FALLS, SD 57104
(605) 444-8820

7600 S MINNESOTA AVE.
SIOUX FALLS, SD 57108
(605) 271-9000

workFORCEOH.com

Quick. Simple. Efficient.

**Call today to set up
your free consultation!**

WORKFORCE

Occupational Health and Medical Services

A Division of Sioux Falls Specialty Hospital

We Are Your Transportation Lending Specialists!



COMMERCIAL LOANS | CONSUMER LOANS | MORTGAGES | CD'S | IRA'S
ONLINE BANKING | MOBILE BANKING | CASH ADVANCE CHECKS | FREE CHECKING

Serving South Dakota's Transportation Industry for Over 80 Years!

Transportation professionals and their companies have trusted First Century FCU for over 80 years, since April 1935. Our dedication to the trucking and transportation industries is unmatched in South Dakota. Our unique focus allows us to understand the unique needs of the transportation industries and respond accordingly.

Stop in and check out our great rates! We are located at
1512 East Benson Road, Sioux Falls, SD 57104

FC FIRST CENTURY
FEDERAL CREDIT UNION

605-335-1070
www.FirstCFCU.com



WWW.NORPASS.ORG



The NORPASS Board of Directors are committed to promoting safe and efficient trucking throughout North America. NORPASS encourages the use of mainline screening devices allowing participating safe and legal commercial vehicles to bypass specific weigh stations allowing enforcement to concentrate its efforts on high-risk carriers.

Use of a transponder is voluntary. The only cost to the carrier is the charge for the transponder. There are no monthly or annual fees.

To avoid stopping at weigh stations call 1-888-877-8567.

Phone 888.877.8567 | Fax 360.705.6836 | transponderadmin@wsdot.wa.gov

SDTA BOARD OF DIRECTORS

EXECUTIVE COMMITTEE

JERRY OLLERICH, CHAIRMAN
BOB WILLEY, VICE CHAIRMAN
JUSTIN ANDERS, TREASURER
TOM MURPHY, SECRETARY
ROBERT CHRISTIAN, PAST CHAIRMAN
RICK HOOGENDOORN, ATA VICE PRESIDENT
MYRON L. RAU, PRESIDENT
CHRISTINE ERICKSON, EXEC. DIRECTOR

COMPANY

JERRY OLLERICH TRUCKING
BOB WILLEY TRUCKING
ANDERS TRUCKING
PARKER TRANSFER & STORAGE
BLACK HILLS LOG HAULERS ASSOCIATION
YRC
SDTA
SDTA

CITY

SIoux FALLS
GETTYSBURG
UNION CENTER
SIoux FALLS
SPEARFISH
SIoux FALLS
SIoux FALLS
SIoux FALLS

BOARD OF DIRECTORS

JEFF BENNETT
STEVE BENNING
PHILLIP CHRISTIAN
DAVE DAILEY
SHANNA GRAY
EVAN GRONG
PETE HALVERSON
ERIC HAMIEL
JEFF HANNAHS
STEVE HOFFMAN (COUNCIL CHAIRMAN)
LARRY KLAAHSEN
JUSTIN LARSON
CHRIS LUTICK
THOMAS MURPHY
MATT PARKER
BRETT SNOOZY
BRIAN STERN
RYAN VIESSMAN

COMPANY

AGTEGRA COOPERATIVE
AGTEGRA COOPERATIVE
P&L CHRISTIAN, INC.
JOHNSON FEED
S&B TRANSPORTATION
VALLEY QUEEN CHEESE FACTORY
THERMO KING OF SIOUX FALLS
TRANSOURCE SALES & EQUIPMENT
CROSS COUNTRY FREIGHT
MID STATES TRANSPORT
DAKOTA TRUCK UNDERWRITERS
TRANSPORTATION INSURANCE SERVICES
UNITED PARCEL SERVICE
PARKER TRANSFER & STORAGE / NEXTGEN
PARKER TRANSFER & STORAGE
GREAT WEST CASUALTY COMPANY
SDTA ASSOCIATES CONFERENCE CHAIRMAN
CLIFF VIESSMAN, INC.

CITY

IPSWICH 2024
IPSWICH 2022
SPEARFISH 2024
CANTON 2024
BRANDON 2022
MILBANK 2022
SIoux FALLS 2022
SIoux FALLS 2024
SIoux FALLS 2024
SIoux FALLS 2022
SIoux FALLS 2023
PIERRE 2023
TINTEN FALLS, NJ 2024
SIoux FALLS 2023
SIoux FALLS 2023
S SIOUX CITY, NE 2024
SIoux FALLS 2022
GARY 2023

EXPIRES

PAST CHAIRPERSONS

ROBERT CHRISTIAN
DAVID BULTSMA
MIKE HABECK
RICK HOOGENDOORN
ALTON PALMER
WAYNE VIESSMAN
STAN ANDERS
LARRY ANDERSON
MICHELLE SCHIPPER
BERNARD FELDHAUS, JR.
DARROLD DEAN
GENE PHILLIPS
RICH BURNS
TED BULTSMA
RANDY THOMPSON

COMPANY

BLACK HILLS LOG HAULERS ASSOCIATION
D&J BULTSMA TRUCKLINE
HABECK TRUCKING
YRC FREIGHT
ALTON PALMER TRUCKING
CLIFF VIESSMAN, INC.
ANDERS TRUCKING
A & A EXPRESS, INC.
K & J TRUCKING, INC.
FELDHAUS TRUCKING
DIZCO, INC.
B & G TRANSPORTATION
BURNS MOVING & STORAGE
BULTSMA TRUCK LINE
TBI, INC.

CITY

SPEARFISH 2020
PLATTE 2018
BELLE FOURCHE 2016
SIoux FALLS 2014
RAPID CITY 2012
GARY 2010
UNION CENTER 2008
BRANDON 2006
SIoux FALLS 2002
HOWARD 2000
SIoux FALLS 1998
MADISON 1996
SIoux FALLS 1992
PLATTE 1990
SIoux FALLS 1988

EXPIRED

SDTA SERVICES BOARD OF DIRECTORS

NAME & POSITION

TOM MURPHY, CHAIRMAN
BRAD SCHIPPER, MEMBERSHIP RETENTION DIRECTOR
TODD JOHNSON, PUBLIC RELATIONS DIRECTOR
RICK UNDERWOOD, MEMBERSHIP SERVICES DIRECTOR
CINDY HEIBERGER, GROUP INSURANCE DIRECTOR

COMPANY

PARKER TRANSFER & STORAGE, SIOUX FALLS
SCHIPPER TRANSPORTATION, SIOUX FALLS
JOHNSON FEED, INC., CANTON
DALE'S TIRE & RETREADING, RAPID CITY
TONY'S DIESEL, SIOUX FALLS

EXPIRES

2024
2023
2024
2022
2021

RAPID CITY, SD



FT. PIERRE, SD

FREIGHTLINER



SPRINTER



Go Farther. *Forward.*

WWW.FLOYDSTRUCKS.COM

SALES • PARTS • SERVICE • BODY SHOP



EXPERIENCE A HIGHER LEVEL OF SERVICE



INTERSTATE PowerSystems

801 East 54th Street North | Sioux Falls, SD 57104
605-339-8839 | 800-348-3042



Some products are not available at all locations.

Located in Iowa, Minnesota, Montana, Nebraska, North Dakota,
South Dakota, Wisconsin, Indiana, Illinois, Michigan and Wyoming.

istate.com



HILLS STAINLESS STEEL & EQUIPMENT CO., INC.

505 West Koehn, P.O. Box 987, Luverne, MN 56156-0987
1-800-247-9531 • 1-507-283-4405 • FAX 1-507-283-4407
WEBSITE: www.hillsstainless.com



SCT13

- Compositite Technology
- PerfecTrak Tie Rod Technology
- Adjustable Width and Height
- Self Steering and Lifiable





3801 S. Kiwanis Avenue
PO Box 89008
Sioux Falls, SD 57109-9008

PRESORTED
STANDARD
U.S. POSTAGE
PAID
Permit No. 283
Sioux Falls, SD



ALBERT LEA
ALEXANDRIA
CORCORAN
GLENCOE
MARSHALL
NEW ULM



ROCHESTER
SAINT CLOUD
SANBORN
RAPID CITY
SIOUX FALLS
MASON CITY
SPENCER

NORTH MANKATO

NORTHCENTRALINTL.COM